

2024.11.6-8

**Shenzhen World Exhibition** & Convention Center

# **POST-SHOW** REPORT



## **AUTOMOTIVE WORLD CHINA 2024**

www.automotiveworld.cn







in AWC Linked-in

#### Advisor:

Industry and Information Technology Bureau of Shenzhen Municipality

Organizer: RX Greater China

Co-organizers: Shenzhen Automobile Industry Federation /

BYD / Huawei / ZTE / FAW GROUP (Shenzhen) /

CATARC (Shenzhen)



In the business of building businesses



Automotive World China 2024 successfully concluded on November 8th, receiving significant support and commendations from government entities such as the Industry and Information Technology Bureau of Shenzhen Municipality, the Shenzhen New Energy Vehicle Industry Office, as well as the district governments of Nanshan, Bao'an, Longgang, Pingshan, and the Shenzhen-Shantou Special Cooperation Zone, industry associations, and media partners.

The three-day exhibition spanned a 30,000-square-meter display area, gathering over 300 exhibitors and brands showcasing a wide range of automotive technologies, including electronic components, intelligent and connected vehicles, core components and electronic and electrical technologies for new energy vehicles, new energy vehicle and battery technologies, automotive new materials, engineering, and assembly technologies.

The exhibition welcomed a total of 26,216 professional visitors from home and abroad, including more than 200 professional visitor groups with a total of 3,535 individuals. During the exhibition, 16 International Exchange events and themed forum summits took place, where experts generously shared their invaluable insights on the latest trends in intelligent cockpits, self-driving and connected vehicles, and EEA (Electric, Electronic, and Architectural) innovations in new energy vehicles.

























## **PARTICIPATING EXHIBITORS**





artience



































































Gredmann





\*In no particular











### **EXHIBITOR TESTIMONIALS**

#### FURUKAWA SANGYO SHANGHAI CO., LTD.



#### **Deputy Director of Operations**

I am extremely grateful for this exhibition, which has given us a close and face-to-face opportunity to communicate with car makers. We have learned a lot from the exhibition, so thank you very much.

## WHETRON ELECTRONICS (SUZHOU) CO., LTD.



This exhibition has provided an excellent platform for our company, not only by bringing us clients, both domestic and international, but also by allowing us to engage with our downstream suppliers and share a wealth of industry information. If there are future opportunities, we hope to continue participating.

## Shenzhen Sunlord Electronics Co., Ltd.



At this exhibition, we were honored to establish connections with numerous domestic and international clients in the automotive industry. Through these interactions, we observed a growing enthusiasm among foreign audiences for Chinese technologies and products. Our participation in this exhibition has successfully drawn global attention to our brand. Looking ahead, we look forward to collaborating with even more partners.



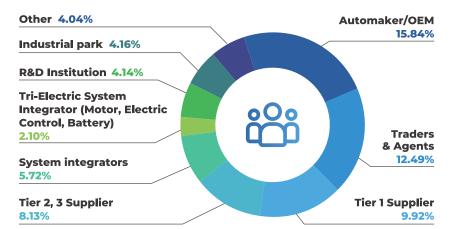




## **VISITOR DATA ANALYSIS**



#### **Visitor Profile**



#### **Job Functions of Visitor**



#### **Products of interest for Visitors**









Intelligent Cockpit



Internet of Vehicles 9%



Automotive Electronic Components

8%



Smart Factory and Automation Technology **8**%



Auto Engineering and Assembly Technology

6%

#### **Role in Making Purchasing Decisions**



### **TAP PROGRAM OVERVIEW**

This year, AWC 2024 welcomed a total of 727 TAP buyers from around the world. Through diversified formats such as one-on-one exclusive matchmaking sessions, booth matchmaking, and dedicated tours, 676 business matchmaking opportunities were facilitated, including 526 domestic and 150 international matchups. The primary purchase needs of buyers at this exhibition centered on products and solutions related to intelligent driving, smart cockpits, the three electric cores of new energy vehicles (batteries, electric motors, and electric controllers), automotive electronic components, and electric vehicle (EV) charging.





**94.4%** TAPs are satisfied with the overall visit.



#### What is Target Attendee Program?

TAP is the Targeted Attendee Program at RX that provides extra support to exhibitors and buyers to build their businesses and thrive. The skilled TAP Team of RX Greater China identifies those buyers boasting purchase and recommendation rights at enterprises in the high-potential market segments, then builds and sustains relationship with them, thus to ensure their in-depth participation in sourcing and purchasing at RX events.

#### LIST OF TAPS

#### **Partial List of Car Maker**

COMPANY	DEPARTMENT	COMPANY	DEPARTMENT
BYD Company Limited	Project Department/Purchasing Department/Department 16	Dongfeng Nissan Passenger Vehicle Company	R&D Department/Intelligent Connected Development
BYD Auto Industry Co., Ltd.	R&D Department/Planning Department/ Product Design Department	JMEV	Vehicle Department/Engineering Research Institute/Intelligent Electronics Development Department/Electrical/ Electronics
Zhejiang Geely Holding Group Co., Ltd.	Innovation Planning Department/ R&D Department	311124	
Shanghai Automotive Industry Corporation	Quality Assurance Department Central Laboratory	NIO Inc.	R&D Department
Chongqing Changan Automobile Company Limited	Automobile Intelligent Research Institute	Dongfeng Motor Corporation	International Business Division
Mercedes-Benz Group China Ltd.	Innovation Management & Technology Scouting GRC/PSVD	Dongfeng Honda	R&D Department
BMW Brilliance Automotive Ltd.	Engineering Department	Pan Asia Technical Automotive Center Co., Ltd.	Electronic Systems and Active Passive Safety Department
Xiaopeng	Intelligent Connected Department	WuLing	R&D Department
Chery Jaguar Land Rover Automotive Co., Ltd.	Vehicle Test Department/Intelligent Cabin Department	BAONENG MOTOR	Purchasing Department
Volkswagen (Anhui) Automotive Company Limited	Electrical/Electronic Architecture Department	eGT New Energy Automotive Co.,Ltd.	Manufacturing Department
FAW-Volkswagen Automotive Co., Ltd., Foshan Branch	Foshan New Energy Plant	Xi'an BYD Automotive Parts Co., Ltd.	Ninth R&D Department
Technical Center of Dirac China	R&D Department	SHENZHEN SKYWORTH AUTOMOBILE INTELLIGENCE CO.,LTD.	Structural Design Department/ Development Department
GAC	R&D Department	Juneyao Zhidong New Energy Automobile Co., Ltd.	Intelligent Connected Department
Volvo Cars	Quality Control Department	JIM	Electrical/Electronics Department
Great Wall Motor Company Limited	Integration Department	Shenzhen Greenwheel Electric Vehicle Group Co.,Ltd.	R&D Department
Hozon New Energy Automobile Co., Ltd.	Purchasing Department	Shenzhen Dawei Hongde Automotive Industry Co., Ltd.	Technical Department

#### Partial List of Tier 1 . 2 Supplier

COMPANY	DEPARTMENT	COMPANY	DEPARTMENT
Valeo Interior Controls (Shenzhen) Co., Ltd.	R&D Department	FARADAY TECHNOLGY	Product Department / R&D Department
Bosch (China) Investment Ltd.	Intelligent Driving Department	iFLYTEK CO.,Ltd.	Equipment Research and Development Department
KOSTAL Gmbh & Co.KG	Craft and Technology Department (CTD)	Unisoc	R&D Department
ZTE Corporation Limited	Purchasing Department/ Intelligent Manufacturing Engineering Assembly Design Department	AVIEW IMAGE TECHNOLOGY SUZHOU LIMITED	Technical Department
		Huaqin Technology Co., Ltd.	R&D Department
China Resources Microelectronics Limited	R&D Department	Luxshare Precision Industry Co., Ltd.	Purchasing Department
Huizhou Desay SV Automotive Co., Ltd.	R&D Department/Strategic Procurement Department	Shenzhen Invt Electric Co., Ltd.	Technology Platform
Huawei Technologies Co., Ltd.	Intelligent Automotive Solution Business Unit/Industry Chain Department	Flextronics Electronics Technology (Shenzhen) Co., Ltd.	Engineering Department
Yuanfeng Technology Co., Ltd.	Engineering Department / Structural Development Department	Galaxycore Shanghai Limited Corporation	R&D Department
Steelmate Co., Ltd.	Manufacturing Department / Control Systems Department	SICHUAN JIUZHOU ELECTRONIC TECHNOLOGY CO.,LTD.	R&D Department
ETAS China	Technical Department	MXNavi Minister	Automotive Digitalization Department
Beidou Zhilian Technology Co., Ltd.	Project Department/R&D Department	WUXI Auto-link World Information Technology Co.,Ltd.	General Manager's Office
Shenzhen Megmeet Electrical Co., Ltd.	Product Engineering Center	ZDRIVE.AI	System Department
Shenzhen Hangsheng Electronics Co., Ltd.	Purchasing Department / Welding Support Department	NICK	R&D Department
GUANGDONG HUAYANG MULTI- MEDIA ELECTRONICS CO.,LTD.	Project Department	Nations Technologies Inc.	General Manager's Office
Huizhou Foryou General Electronics Co., Ltd.	R&D Department	Luxoft Holding, Inc.	Design Department
FAW Group New Energy Development Institute Electric Drive Research Institute	Power Semiconductor Department	KuGou Music	General Manager's Office
		Shenzhen Sunway Communication Co., Ltd.	Antenna R&D Department
Sunwoda Electronic Co.,Ltd.	Engineering Department / Strategic Planning Department	Dirac	General Manager's Office
FSL Autotech Co., Ltd.	Business Unit	Cipia	General Manager's Office
Dongguan Hezheng Auto Electronics Co., Ltd.	R&D Department	Favalon	R&D Department

\*In no particular order

### Partial List of overseas Buyer

COUNTRY	Company Name
INDIA	Renault Nissan Technology & Business Centre India
JAPAN	Toyota Auto Body Co.,Ltd.
INDIA	Boson motors
SOUTH KOREA	Hyundai Motor Group (Hyundai Motor Company)
INDIA	Tata Motors
EGYPT	Valeo
THAILAND	Armtech engineering co., Ltd.
UNITED STATES	IO Controls
INDIA	Mihup Communications Private Limited
ITALY	MONOS TECHNOLOGY SRLS A SOCIO UNICO
MYANMAR	Performance Auto International Co., Ltd.
VIETNAM	TC Group
SOUTH KOREA	TOVIS
HUNGARY	AiMotive - part of Stellantis N.V.
HUNGARY	AiMotive kft.
THAILAND	API tech
INDIA	Autoverse mobility Pvt Ltd
MALAYSIA	Betamek Electronic (M) Sdn Bhd
INDONESIA	Dharma Electrindo Manufacturing

COUNTRY	Company Name
MALAYSIA	CF SYSTEM TECHNOLOGY S/B
BANGLADESH	Johnson Electric
SINGAPORE	LUMILEDS
INDIA	Mihup.ai
VIETNAM	MINDA INDUSTRIES VIETNAM COMPANY LIMITED
JAPAN	NB.KBE
INDIA	NEXUS SOLAR ENERGY
THAILAND	Nichetech (2004)Co.,Ltd
PHILIPPINES	PENTronik automation & controls Int'l. Inc.
MALAYSIA	Powerbee Sdn Bhd
UNITED STATES	RACON LLC
EGYPT	Roadlink
THAILAND	Sammitr Motor Manufacturing Public Co Ltd.
INDIA	Semicon Design Technologies Pte. Ltd.
VIETNAM	THANH CONG MOTOR INFRASTRUCTURE AND SERVICE JOINT STOCK COMPANY
THAILAND	Total Innology Co.,Ltd.
SOUTH KOREA	YWINK Co.,ltd.

### **VISITOR TESTIMONIALS**

## KOK KEONG CHAN | Managing Director KL ANALYTICAL SDN BHD

Thank you for the opportunity to visit the BYD assembly plant in Shenzhen. I truly appreciated the warm welcome and the insightful tour. I was especially impressed with the precision and efficiency of the automatic wheel installation process, Thanks again inviting us for the factory tour.

#### Ms. Chen | Foshan New Energy Engineer FAW-Volkswagen Automotive Co., Ltd., Foshan Branch

AWC 2024 was an exceptional exhibition where we had the opportunity to witness some impressive products and innovations, while engaging in exchanges with affiliated professionals from both upstream and downstream industries. The staff at AWC were warm and friendly, and their professional demeanor garnered high praise from the visitors. As part of an organized visitor group, we are also deeply grateful for the TAP invitation service and the warm hospitality extended to us. They fully took into consideration our needs and provided appropriate matches. While here, we are already looking forward to meeting everyone again at AWC 2025! This visit was truly rewarding, and we will participate again next year. Thank you to the organizers for their thoughtfulness in every aspect.

#### Ms. Li | Purchasing Department, Shenzhen Hangsheng Electronics Co., Ltd.

I visited Hall 16 this time, which was very spacious. I also attended the Electronics and Electrical Conference. The service provided by your side was excellent as you guided us through the electronic component route and introduced us to the many new innovations. I learned a lot. I learned so much.

## Mr. Xiong | Director of Intelligent Cockpit & Intelligent Drive Department, JMEV

Our visit was organized as a group, with team members primarily comprising development engineers responsible for exterior and interior trim, electronics and electrical systems, network architecture, intelligent driving, and intelligent cockpits. This was my first time attending the AWC exhibition, and I was greatly surprised by both the scale and content of the exhibition. From complete assemblies to small components, and even suppliers of very fine material technology, the exchanges I had allowed me to gain deeper insights into technologies that I rarely encounter in my daily work, such as those related to three-proofing (moisture, dust, and salt fog resistance), power capacitors, and inductors.

Additionally, the competition in the new energy vehicle industry is quite intense, which requires us to consider how to reduce costs from the very beginning of the design process in terms of material selection and manufacturing processes, while also taking into account improvements in customer-perceived quality. What impressed me most at this exhibition was the centralized exchange arranged by the organizers between us and the suppliers. Although the exchange time was limited, it greatly improved our communication efficiency allowing us more time to visit exhibitors and attend forums. This conference broadened my horizons and allowed me to learn more about how to design intelligent cockpits and intelligent driving systems in the future.

## **VISITING GROUPS**

Visiting Groups 200+

Group Visitors **3,535** 

- · Geely Automobile Group Co., Ltd.
- $\cdot$  Huizhou Desay SV Automotive Co., Ltd.
- · SHENZHEN SKYWORTH AUTOMOBILE INTELLIGENCE CO.,LTD.
- Dongfeng Nissan Passenger Vehicle Company
- · BYD Auto Industry Co., Ltd.
- · Huawei Technologies Co., Ltd.
- · ZTE Corporation Limited
- · Dongfeng Motor Corporation
- · Valeo Interior Controls (Shenzhen) Co., Ltd.
- · Baidu, Inc
- · FinDreams Powertrain Co.

- · Great Wall Motor Company Limited
- · Steelmate Co., Ltd.
- · Longcheer Electronics (Huizhou) Co., Ltd.
- · TOYO SEAT CHINA (SHENZHEN) Co., Ltd.
- Malaysia Zero Emission Vehicle Association (MyZEVA)
- · Federation of Motor & Credit Companies Association of Malaysia (FMCCAM)
- TC group
- · Foshan Association of Automobile Manufacturers
- $\cdot$  Zhongshan Auto Parts & Accessories Manufacturers Industrial Association
- Shenzhen Sensors and Intelligent Instrumentation Industry Association



# RECAP OF ON-SITE ACTIVITIES

On-site Activities **16+** 

Speakers 101

Participants 2,692



AWC 2024 Opening Ceremony & Automotive Industry Technology Forum



AWC Automotive Electronics and Electrical Architecture Innovation Technology Forum



AWC Automotive Intelligent Cockpit and User Experience Conference









AWC Country Day Program - Malaysian Investment Seminar



AWC Country Day Program -Sweden Day





**ACTIVITIES** 

NEV Integrated Die Casting Technology & Quality Forum Shenzhen 2024



Automotive Electronics Digital & Intelligent
Technology Development Forum Shenzhen 2024



Automotive Adhesive, Coating Trends and Intelligent
Detection Technology Forum Shenzhen 2024



NEV & EIC System Engineering Conference Shenzhen 2024



Factroy Visit - HUAWEI (Bantian Base, Shenzhen)



Factroy Visit - BYD
(Shenshan Special Cooperation Zone Factory)



**AWC Autonomous Driving Test Ride** 



**AWC Fans Interaction Area** 





Inspiration Meets Innovation for Automotive Industry

## **AUTOMOTIVE WORLD CHINA 2025**

2025.10.28-30

Shenzhen World Exhibition & Convention Center (Bao'an)

#### **Exhibiting Enquiry:**

- Fergie Peng
- fergie.peng@rxglobal.com

**©** 0755 2383 4576



#### **Visiting Enquiry:**

- 🔑 Walden Li
- **%** +86 10 5933 9493

